

Code No: 158CA**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****B.Tech. IV Year II Semester Examinations, June - 2024****ORGANIZATIONAL BEHAVIOUR****(Common to CSE, IT, ECM, CSIT, ITE, CESE, CSE(CS), CSE(AIML), CSE(DS), CSE(IOT), CSE(N))****Time: 3 Hours****Max. Marks: 75**

- Note:** i) Question paper consists of Part A, Part B.
ii) Part A is compulsory, which carries 25 marks. In Part A, Answer all questions.
iii) In Part B, Answer any one question from each unit. Each question carries 10 marks and may have a, b as sub questions.

PART – A**(25 Marks)**

- 1.a) Define ethics. [2]
b) What is the importance of managing diversity in organizations? [3]
c) Define motivation. [2]
d) Based on transactional analysis, what are the four 'life positions'? [3]
e) What is 'grapevine' form of communication? [2]
f) What is 'satisficing' in decision making? [3]
g) What is referent power? [2]
h) What are cross functional teams? Illustrate with an example. [3]
i) Is negative reinforcement and punishment one and the same? [2]
j) What is Quality of Work Life? [3]

PART – B**(50 Marks)**

- 2.a) Briefly explain why OB is important for the management of organizations.
b) What is closure in perception? Give examples. [5+5]
- OR**
- 3.a) What are the ways of developing internality?
b) Briefly describe the concept of locus of control. [5+5]
- 4.a) What insight does Johari Window provide to one's personality?
b) What is attitude? How are attitudes formed? [5+5]
- OR**
- 5.a) Briefly analyze the nature of job satisfaction.
b) What do you understand by emotional intelligence? [6+4]
- 6.a) Can conflicts be functional?
b) What are the elements of communication? [5+5]
- OR**
- 7.a) What factors lead to distortion in communication?
b) What is burnout? [5+5]

- 8.a) What is the difference between a group and a team?
b) What is a reference group? How does it influence groups thinking? [5+5]

OR

9. What are the stages of a team development? Elaborate. [10]

- 10.a) What is the trait approach to leadership?
b) How are leaders distinguished from managers? [5+5]

OR

- 11.a) What are the means of improving QWL in an organization?
b) What is the imperative for transformational style of leadership? [5+5]

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