

Code No: 741AA**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****MBA I Semester Examinations, January-2018****MANAGEMENT AND ORGANIZATIONAL BEHAVIOR****Time: 3hours****Max.Marks:75**

Note: This question paper contains two parts A and B.
Part A is compulsory which carries 25 marks. Answer all questions in Part A.
Part B consists of 5 Units. Answer any one full question from each unit. Each question carries 10 marks and may have a, b, c as sub questions.

PART - A**5 × 5 Marks = 25**

- 1.a) Differentiate Administration from Management. [5]
- b) What is a Strategic Plan? [5]
- c) Elaborate the Importance of organizational structure. [5]
- d) What are the Challenges of organizational behavior? [5]
- e) What are the symptoms Charismatic style of leadership? [5]

PART - B**5 × 10 Marks = 50**

2. Discuss critically the various functions of management and supplement your answer with the help of examples. [10]
- OR**
3. Explain in detail the various roles to be performed by managers as professed by Fayol. [10]
- 4.a) Examine critically various types of plans that are being used in organizations with the help of examples.
- b) Point out the process of developing a plan. [5+5]
- OR**
5. Describe in detail various steps involved in decision making process. Discuss the individual influences that affect decision making. [10]
6. Discuss in detail the basic design dimensions managers must consider in structuring organizations. [10]
- OR**
7. Explain in detail the steps in the controlling process. What are the various techniques that can be followed for effective controlling? [10]
8. Explain in detail how personality influences behavior in organizations. [10]
- OR**
9. Critically examine the various factors that influence perception and also discuss why people perceive differently for identical situations. [10]
10. Enlist the various differences between leadership and management and also between leaders and managers. [10]
- OR**
11. Describe in detail the two-factor theory of motivation. [10]